



PT MARINE FORD INDONESIA
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IMPORTANT ANNOUNCEMENT
DETAILS & TERMS OF PRICE ADJUSTMENT
FUEL PRICE INCREASE ADJUSTMENT FOR LABUAN BAJO VESSELS

To All Agent Partners,

In connection with the increase in fuel prices stipulated by the Government, which directly impacts the operational costs of all vessels, particularly in the Komodo National Park trip sector as of April 2026, we hereby wish to inform you of our latest policy regarding the adjustment of trip service prices. This measure is necessary to maintain our service standards and operational safety.

Below are the terms and details of the additional cost policy that we are implementing:

1. Booking Terms

- **Existing Bookings:** All bookings that have been confirmed before 22 April 2026, 21:00 WITA, will remain subject to the previous pricing (no adjustment).
- **On-Hold Bookings:** Bookings that are still on hold may apply the previous pricing provided that the down payment is made and the booking is confirmed no later than 22 April 2026 at 21:00 WITA. Bookings that have not been confirmed within the specified time limit will automatically be subject to the new pricing.

The decision to implement this additional cost increase is at our full discretion as the service provider and shall apply to all new bookings made after the date specified in point 1.

Please note that due to the fluctuating nature of fuel prices, further price adjustments may occur in the future with subsequent notice.

However, prices that have been confirmed will not change, regardless of any future increase or decrease in fuel prices.



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2. Details of Additional Costs

Due to the significant increase in fuel prices, the details of the trip price adjustments are as follows:

New Bookings (starting 23 April 2026) will be subject to the following price adjustments:

OPEN TRIP

- Premiere Boat (North Blue & Diara): + IDR 250,000 /pax
- Superior Boat (Black Beard & Raja Bintang): + IDR 350,000 /pax
- Deluxe Boat (Senada & Vhale): + IDR 450,000 /pax

PRIVATE TRIP

- 2 Days 1 Night & 3 Days 2 Nights: + IDR 3,000,000 per vessel
(partially subsidized by us to maintain a reasonable increase)
- 4 Days 3 Nights: + IDR 4,000,000 per vessel
- Duration exceeding 4 days: additional + IDR 1,000,000 for each subsequent day

We remain committed to maintaining the quality of service and comfort of travel for all customers. This adjustment is a necessary step to ensure that operations continue to run optimally.

As a form of support for our partners, we have established a policy that bookings confirmed before the date of this letter may still apply the previous pricing. Further details regarding the updated price list will be provided following this update.

This information is hereby conveyed accordingly. Should you have any questions or matters to discuss, please do not hesitate to contact us.

Thank you for your attention and cooperation.

Sincerely,

PT Marine Ford Labuan Bajo